

# ANNE PHILLIPS

ARCHITECTURE

March 27, 1996

To Whom It May Concern,

I am pleased to recommend D & H Construction as a General Contracting firm of high caliber.

I first came into contact with D & H when they were building custom homes in the East Bay Hills, including a home designed by the firm I was then working for, Jacobson, Silverstein, Winslow Architects. Based on their outstanding performance on that project, I recommended them to a non-profit client of ours to perform the work on two apartment building rehabilitation projects. They were awarded the contracts for both projects and I subsequently worked with the company as the Project Architect for the renovation of the 26-unit Village Apartments at 1970 San Pablo and a 32-unit complex at 1433 Hearst St. in Berkeley. Both projects involved complex scheduling, the demanding task of working in occupied units, and the discovery of unforeseen conditions. D & H was able to deal with these challenging conditions and perform the work to a high standard, on time and to budget.

I have worked with many Contractors over the past fifteen years, including too many incompetent ones. My job is made so much easier and enjoyable when a capable and honest Contractor is performing the work. When I worked with David and Jeff, I felt I could trust them to execute the job as per contract and construction schedule, to communicate relevant issues to me, to hire quality subcontractors, and to deal with the Owner or me fairly in regards to add-ons.

Needless to say, I am hoping to be able to work with D & H in the future.

Sincerely,



Anne Phillips

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